



THE UNIVERSITY *of* EDINBURGH

Job Description

Job Title:	Lecturer/Senior Lecturer in International Management
Department / School:	Strategy Group/Business School
Reports To:	Head of Strategy Group

Job Purpose

The University of Edinburgh Business School is seeking to appoint a Lecturer or Senior Lecturer to its Strategy Group. We are seeking high quality candidates to teach and research in areas broadly related to international management. The successful applicant will contribute to the objectives of the Business School by engaging in research and teaching of the highest quality, and publishing in leading international journals. Depending on their specific areas of expertise, the successful candidate will be expected to teach on the School's undergraduate International Business degree, MSc in Global Strategy & Sustainability, MBA and Undergraduate Programmes. From time to time, members of academic staff may be asked to take on managerial and administrative duties, such as leadership of teaching programmes. This is a full-time, open-ended appointment.

Main responsibilities

Responsibilities are set annually by the Head of Group in consultation with the member of staff in the Group. They can be expected to range across the following categories:

- Maintain and continue to pursue an active research programme with an emphasis on international excellence and publication in high-quality journals (25%)
- Apply for research funding (10%)
- Sustain other research-related contributions through conference papers and presentations, dissemination activities and/or consultancy projects and advice. (10%)
- Teach on and, where appropriate, develop and lead programmes under the direction of the Head of the Strategy Group and Head of the Business School (25%)
- Play a significant part in engaging confidently and competently with the world of practice, including potentially teaching on Executive Education courses (15%)

- Undertake reasonable leadership/administrative/managerial duties within the School under the direction of the Head of School and/or Head of Group and play a full part in the intellectual life of the School (10%)
- There will also be an expectation of the ability to cultivate good personal relationships with academic and professional services colleagues (5%)

Planning & Organising

The post holder will be expected to:

1. Organise and carry out their work supervised by their line manager.
2. Effectively assess resource requirements to deliver teaching and research activities
3. Motivate, inspire and support students and colleagues
4. Devise and/or manage multiple teaching, learning and assessment activities.

Problem Solving

The post holder will be expected to:

- Apply knowledge and experience to maintain an excellent portfolio of research
- Motivate and inspire students by delivering excellent research-led teaching
- Provide guidance and advice to students as appropriate

Decision Making

The post holder will be expected to:

- Devise an individual programme of research with identifiable outputs in the form of high quality publications, grant income and impact
- Design teaching materials and assessments for courses at all levels
- Contribute to Group decisions on programme development and collaborative research projects

Knowledge Skills and Experience

Lecturer (UE08)

Attribute	Essential	Desirable
Education, Qualifications & Training	<ul style="list-style-type: none"> • PhD either awarded or very close to completion in International Management, Strategic 	

	Management, Organisation Theory, or a related discipline	
Knowledge & Experience	<ul style="list-style-type: none"> • Strong theoretical and empirical understanding of areas of management • At least one publication (accepted or published) in a high-quality journal • Experience of teaching and/or assessing at the UG and PGT levels • Experience of communicating, teaching and engagement through digital media • Experience of advising on UG and PGT dissertations • Excellent oral and written communication skills • Excellent time management and organisation skills • Ability to work collegially 	<ul style="list-style-type: none"> • Evidence of ability to win research funding • Ability and willingness to supervise PhD students

Senior Lecturer (UE09)

Attribute	Essential	Desirable
Education, Qualifications & Training	<ul style="list-style-type: none"> • PhD in International Management, Strategic Management, Organisation Theory, or a related discipline 	
Knowledge & Experience	<ul style="list-style-type: none"> • Developed a distinctive area for research in international/strategic management and be achieving high quality publications and practice impact • Strong experience and demonstrated competence at teaching 	<ul style="list-style-type: none"> • Demonstrable experience of supervising PhD students to completion • Leadership of one or more research projects • Experience of academic leadership and management

	<p>on programmes at UG, PGT, and MBA levels</p> <ul style="list-style-type: none"> • Demonstrable ability to supervise PhD students • Experience of and willingness to take on leadership roles • Track record of applications for external research funding • The ability to engage confidently and competently with external practitioners • Ability to lead and manage partner relationships with groups within the University and with external organisations • Willingness to provide research mentorship to early career staff • Excellent communication skills, both written and oral 	<ul style="list-style-type: none"> • Demonstrable success in winning research funding from external sources •
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Dimensions

The job will require the ability to deliver a strong programme of research, effective teaching in both in-person and digital environments, and willingness to engage with colleagues and students in a way that fosters a mutually supportive environment.

The post-holder will be expected to enrol on, and complete, the Postgraduate Certificate in Academic Practice, which is accredited by the HEA and confers eligibility to become a Fellow of the HEA. Details can be found at:

<https://www.ed.ac.uk/institute-academic-development/learning-teaching/cpd/postgraduate-certificate>

Additional Information

The Strategy Group consists of 18 full-time and 2 part-time faculty that regularly publish in leading journals that include, among others, *Academy of Management Journal*, *Academy of Management Review*, *Administrative Science Quarterly*, *Human Relations*, *Journal of Management Studies*, *Journal of World Business*, *Organization Science*, and *Organization Studies*. Group members also hold editorial and editorial board appointments with several top journals.

Our work is published across a number of areas that can be broadly captured by the following themes: Strategic change and leadership, Organisations and society, Global and international strategies, Creative industries, and Service management (see here: <https://www.business-school.ed.ac.uk/research/areas/strategy>). There is a strong tradition of collaborative working to help colleagues with research and teaching outputs.

Many of our Group members have developed extensive links with organizations in the private, public and voluntary sectors. These often lead to sponsored research and various forms of Executive Education.

The Group supports a strong group of PhD students and runs high quality courses and degree programmes for undergraduate, MSc and MBA students. With the increasing demands for developing strategy skills and embedding such skills across the curriculum, the Group has been expanding its teaching portfolio with courses for students studying in the Business School as well as elsewhere within the University.

A list of our faculty can be found here: <https://www.business-school.ed.ac.uk/subject-group/strategy>.

Key Job hazard information specific to the role

- Potential international travel

If you require this document in an alternative format please contact HR by email at HRHelpline@ed.ac.uk or by telephone on 0131 651 5151.