

**CALL FOR PAPERS**  
**Thirteenth Annual *JIBS* Paper Development Workshop**  
**Academy of International Business Annual Meetings**  
**New Orleans, Louisiana (USA)**  
**Monday, June 27, 2016**

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The Thirteenth Annual *Journal of International Business Studies* (*JIBS*) Paper Development Workshop (PDW) will be held in New Orleans, Louisiana (USA) from 9:00am to 3:00pm on Monday, June 27, 2016, as part of the pre-conference program for the Academy of International Business (AIB) annual meetings. The PDW is the most extensive of the various *JIBS* outreach activities conducted by the *JIBS* editorial team. Organized by Petra Christmann, John Cantwell, and Alexandra Vo (all of Rutgers University) the PDW involves most of the *JIBS* editors and many board members, and is sponsored by the AIB, D'Amore-McKim School of Business at Northeastern University and Rutgers Business School.

The purpose of the PDW is to provide junior scholars with developmental feedback on their current research projects in international business studies. While we hope that many of these papers will be eventually submitted to *JIBS*, the purpose of the PDW is broader: to improve the quality of IB research and bring new scholars into the IB field. We invite original papers from **junior scholars who have not previously published in *JIBS***. In particular, we hope to attract papers from scholars (1) who are located in universities in emerging economies or in universities that offer limited support for international business research, or (2) who are trained in disciplines less commonly associated with the field (e.g. human geography, political science, ethnography, or economic history) but interested in conducting international business research.

The PDW will be structured to provide feedback to authors with research papers, and to researchers who are designing empirical studies, on international business topics. Last year, participants received feedback on their work from about 30 *JIBS* editors and members of the Consulting Editors Board (CEB) and Editorial Review Board (ERB). The program will start with an introductory session led by the *JIBS* editorial team and *JIBS* authors. The participants will then divide into two groups. Authors of **full research papers** will be paired with CEB and ERB guest editors for two-on-two discussions where two guest editors will provide feedback to two authors on improving their paper. At the same time, authors with **paper ideas** will meet with CEB and ERB guest editors in a small-group setting where two editors will provide feedback to five or more authors on their research paper ideas. After a lunch break, all participants will split into small-group sessions with *JIBS* editors to discuss successful publication strategies.

Participation at the PDW is limited. Participants will be invited based on the quality of their submitted work. We are expecting two types of submissions, **full research papers** and **paper ideas**. Papers and ideas should be submitted through the *JIBS* Workshop Submission System located at <http://meetings.aib.msu.edu/jibs/2016>. Please note that each applicant should make one submission only – either a full research paper or a paper idea to the *JIBS* PDW Submission System. The deadline for submissions is **February 1, 2016** in your time zone. Research papers must be less than 10,000 words in length, and follow the *JIBS* Style Guide ([http://www.palgrave-journals.com/jibs/style\\_guide.html](http://www.palgrave-journals.com/jibs/style_guide.html)). Paper ideas must be no more than 3,000 words in length and include a theoretical framework, propositions, and proposed research design.

Participants will be notified about the acceptance of their submissions no later than **March 1, 2016** and will need to confirm their participation in the PDW by **April 1, 2016**. Preference will be given to participants who have not attended any of our *JIBS* PDWs in the past. Manuscript authors who have applied to our PDWs in the past but were not accepted to the PDW should make sure that they submit a different paper to this year's PDW.

Please note that **you need to register for the AIB conference in order to participate in the *JIBS* PDW**. Also note that the **AJBS Conference, Junior Faculty Consortium and Doctoral Consortium run in parallel with the *JIBS* PDW**, therefore it will not be possible to participate in the *JIBS* PDW if you are participating in any of the other aforementioned events.

Please address any questions to: Petra Christmann ([Christmann@business.rutgers.edu](mailto:Christmann@business.rutgers.edu)) or Alexandra Vo, *JIBS* Editorial Assistant, ([jibsae@business.rutgers.edu](mailto:jibsae@business.rutgers.edu) or +1 (973) 353-5181).

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